

LOS CABOS

Earn an **Extra Day at Convention** and Win Entries for a Chance at up to **\$23,000 Bonus Cash***



Open to: Agents and agencies who earned or attended the 2022 Convention in Victoria, British Columbia, who also qualify AND attend the 2023 Convention in Los Cabos, Mexico, June 19-22, 2023.

Earn-a-Day: Agents will earn an additional night at Convention who personally issued 23 apps over the 11-week incentive period. Agencies that do not earn an extra day through personal production may earn the extra day if a direct appointed agent in their hierarchy, who did not earn the 2022 Convention in Victoria, qualifies for the 2023 Convention in Los Cabos, Mexico.

Bonus Cash Drawings: Chances to win dependent on number of applications personally issued over 23. Starting with the 24th app, the agent will be placed once in the drawing at Tier 1. For each additional application, the agent will gain an entry in the next drawing tier. For each additional app issued after 42, the agent will gain an additional entry in the top tier drawing. Globe Life SilverCare™ apps count double for purposes of this incentive.

Apps Issued	Earned	Bonus Cash Drawing Chance
22	Nothing	None
23	Earn-a-Day	0
24	Tier 1	add 1 chance for \$50 drawing
25	Tier 2	add 1 chance for \$100 drawing
26	Tier 3	add 1 chance for \$150 drawing
27	Tier 4	add 1 chance for \$200 drawing
28	Tier 5	add 1 chance for \$250 drawing
29	Tier 6	add 1 chance for \$300 drawing
30	Tier 7	add 1 chance for \$350 drawing
31	Tier 8	add 1 chance for \$400 drawing
32	Tier 9	add 1 chance for \$450 drawing
33	Tier 10	add 1 chance for \$500 drawing
34	Tier 11	add 1 chance for \$750 drawing
35	Tier 12	add 1 chance for \$1,000 drawing
36	Tier 13	add 1 chance for \$1,250 drawing
37	Tier 14	add 1 chance for \$1,500 drawing
38	Tier 15	add 1 chance for \$1,750 drawing
39	Tier 16	add 1 chance for \$2,000 drawing
40	Tier 17	add 1 chance for \$3,000 drawing
41	Tier 18	add 1 chance for \$4,000 drawing
42	Tier 19	add 1 chance for \$5,000 drawing
43+	Tier 19+	add 1 chance for Tier 19

Personal Production Tracker			
Week #	Week Start	Weekly Apps Issued	Running Total
1	Jul 4		
2	Jul 11		
3	Jul 18		
4	Jul 25		
5	Aug 1		
6	Aug 8		
7	Aug 15		
8	Aug 22		
9	Aug 29		
10	Sep 5		
11	Sep 12		

Rules and Exclusions:

1. Only available to agents and agencies that earned OR attended the 2022 Convention in Victoria, BC.
2. Participating agents must qualify for AND attend the 2023 Convention in Los Cabos, Mexico in order to be eligible.
3. No substitutions or exceptions for attendees or payoff awards will be allowed.
4. For purposes of this incentive, only your personal production will be counted.
5. Contest period is 11 weeks from 7/4/22 through 9/16/22; policies must issue within the contest period to count towards the incentive.
6. Excludes Non-standard (disability) issued Medicare Supplement insurance production, annuity production, or ADB.
7. Life insurance production in the state of New York is excluded from the incentive.
8. Income or prizes collected from this program will be included in your 1099.
9. Globe Life SilverCare™ apps count double for purposes of this incentive.

*For each application in excess of 23 within the 11-week incentive period, agents receive entries for a chance at the bonus cash drawing. Globe Life SilverCare™ apps count double for purposes of this incentive. Bonus cash drawing will be held at the convention.

AS ANNOUNCED AT THE VICTORIA, BC CONVENTION IN 2022!

► **INCENTIVE PERIOD: 11 WEEKS - 7/4/22 THROUGH 9/16/22**