

2026 CONVENTION INCENTIVES

Earn an Extra Day at Convention and Entries for a Chance to Win up to \$26,000 Bonus

Open to: Agents and Agencies who earned or attended the 2025 Convention in Nashville, Tennessee, who also qualify AND attend the 2026 Convention in Baha Mar, Bahamas, June 11–14, 2026.

Earn a Day: Agents will earn an additional night at Convention who personally issued 26 apps over the 12-week incentive period. Agencies that do not earn an extra day through personal production may earn an extra day if a direct appointed agent in their hierarchy, who did not earn Convention in Nashville, Tennessee, qualifies for 2026 Convention in Baha Mar.

Bonus Cash Drawings: Earn entries for a bonus cash drawing based on number of applications personally issued. Starting with the 27th app, the agent will be placed once in the drawing at Tier 1. Each additional tier requires two apps issued to earn an entry in that drawing. Starting with the 45th issued app, the agent will gain an entry in the top tier drawing for each subsequent app. Globe Life SilverCareTM and UA Cancer apps count double for purposes of this incentive.

Apps Issued	Tier	Prize	
26	0	Extra day at convention	
27-28	1	\$1,000	
29-30	2	\$1,250	
31-32	3	\$1,500	
33-34	4	\$1,750	
35-36	5	\$2,000	
37-38	6	\$2,500	
39-40	7	\$3,000	
41-42	8	\$3,500	
43-44	9	\$4,500	
45+	10	\$5,000	
		\$26,000	

*For applications issued in excess of 26 within the 12-week incentive period, agents receive entries for a chance at the bonus cash drawing. Globe Life SilverCare™ and UA Cancer apps count double for purposes of this incentive. Bonus cash drawing will be held at the Convention.

AS ANNOUNCED AT THE NASHVILLE CONVENTION IN 2025!

Personal Production Tracker				
Week#	Week Start	Weekly Apps Issued	Running Total	
1	Jun 15			
2	Jun 22			
3	Jun 29			
4	Jul 6			
5	Jul 13			
6	Jul 20			
7	Jul 27			
8	Aug 3			
9	Aug 10			
10	Aug 17			
11	Aug 24			
12	Aug 31			

Rules and Exclusions:

- 1. Only available to agents and Agencies that earned OR attended the 2025 Convention in Nashville, Tennessee.
- 2. Participating agents must qualify for AND attend the 2026 Convention in Baha Mar, Bahamas, in order to be eligible.
- 3. No substitutions or exceptions for attendees or payoff awards will be allowed.
- 4. For purposes of this incentive, only your personal production will be counted.
- 5. Contest period is 12 weeks from 6/15/2025 through 9/06/2025; policies must issue within the contest period to count towards the incentive.
- 6. Excludes Non-standard (disability) issued Medicare Supplement insurance production, annuity production, or ADB.
- 7. Excludes life insurance production in the state of New York.
- 8. Income or prizes collected from this program will be included in your 1099.
- 9. Globe Life SilverCare™ and UA Cancer apps count double for purposes of this incentive
- 10. To be eligible for the bonus program, your quality of business must meet current company standards. The Company reserves the right to disqualify anyone from participation in the Incentive. The Company reserves the right to cancel, modify, or suspend the Incentive for any reason and without prior notice, as well as the right to substitute alternate prize(s) of equal or comparable value.